

Vision for SFA Thinking

BASELINE

TARGET

Input-focused Planning

e.g. “What do we want to build and how much money do we need?”

Process:

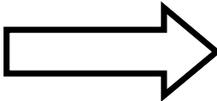
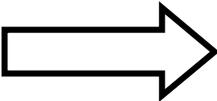
- Start with products and services then budget

Results-focused Planning

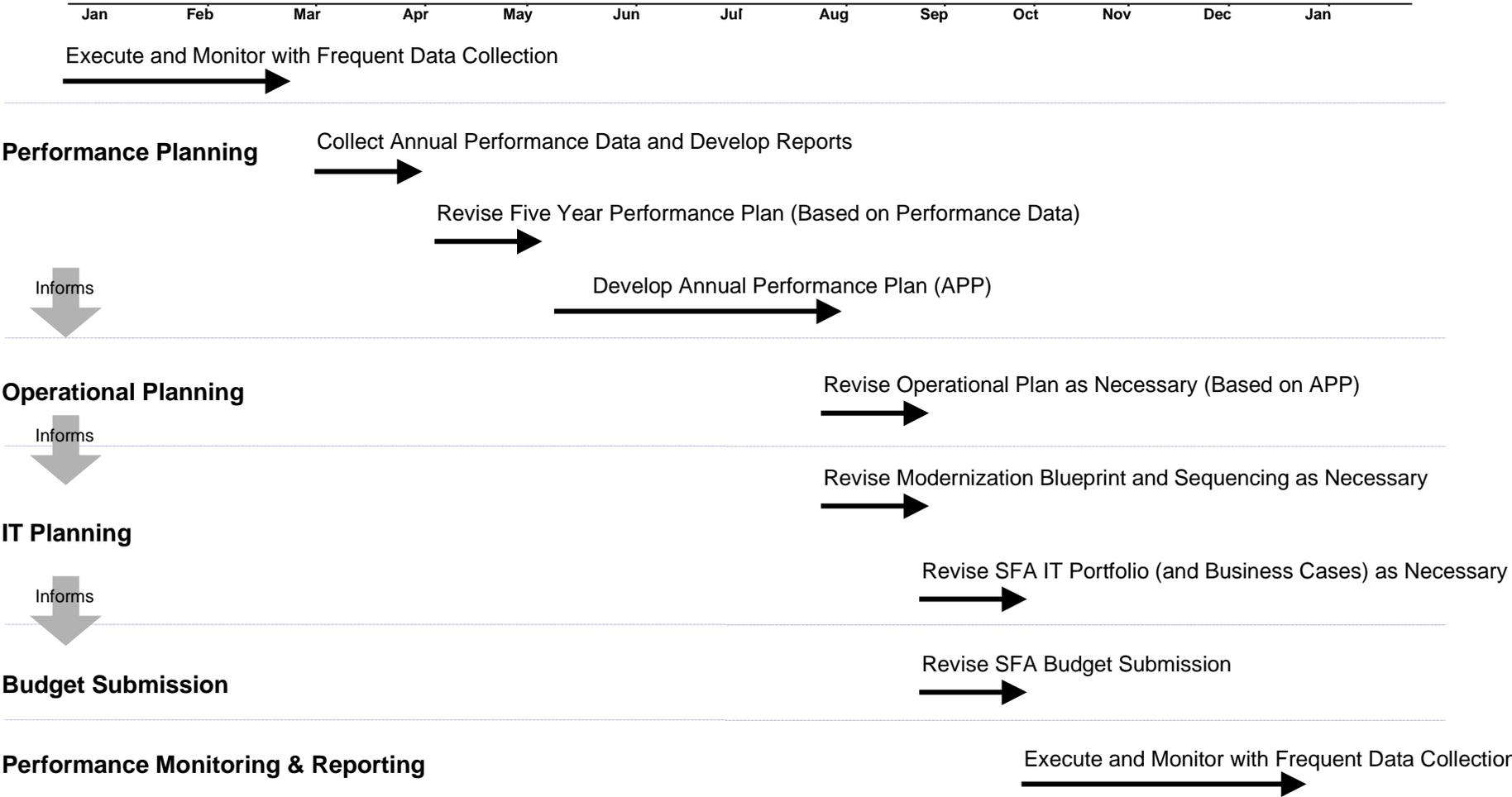
e.g. “What results do we want to achieve and how are we going to achieve them?”

Process:

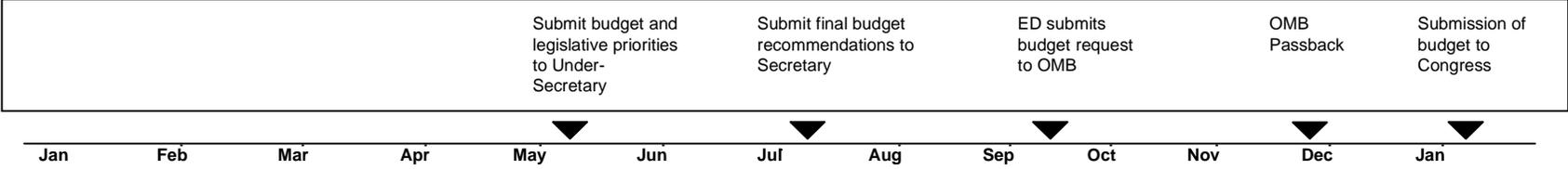
- Start with goals and desired results, then strategy and priorities, then products and services, then budget



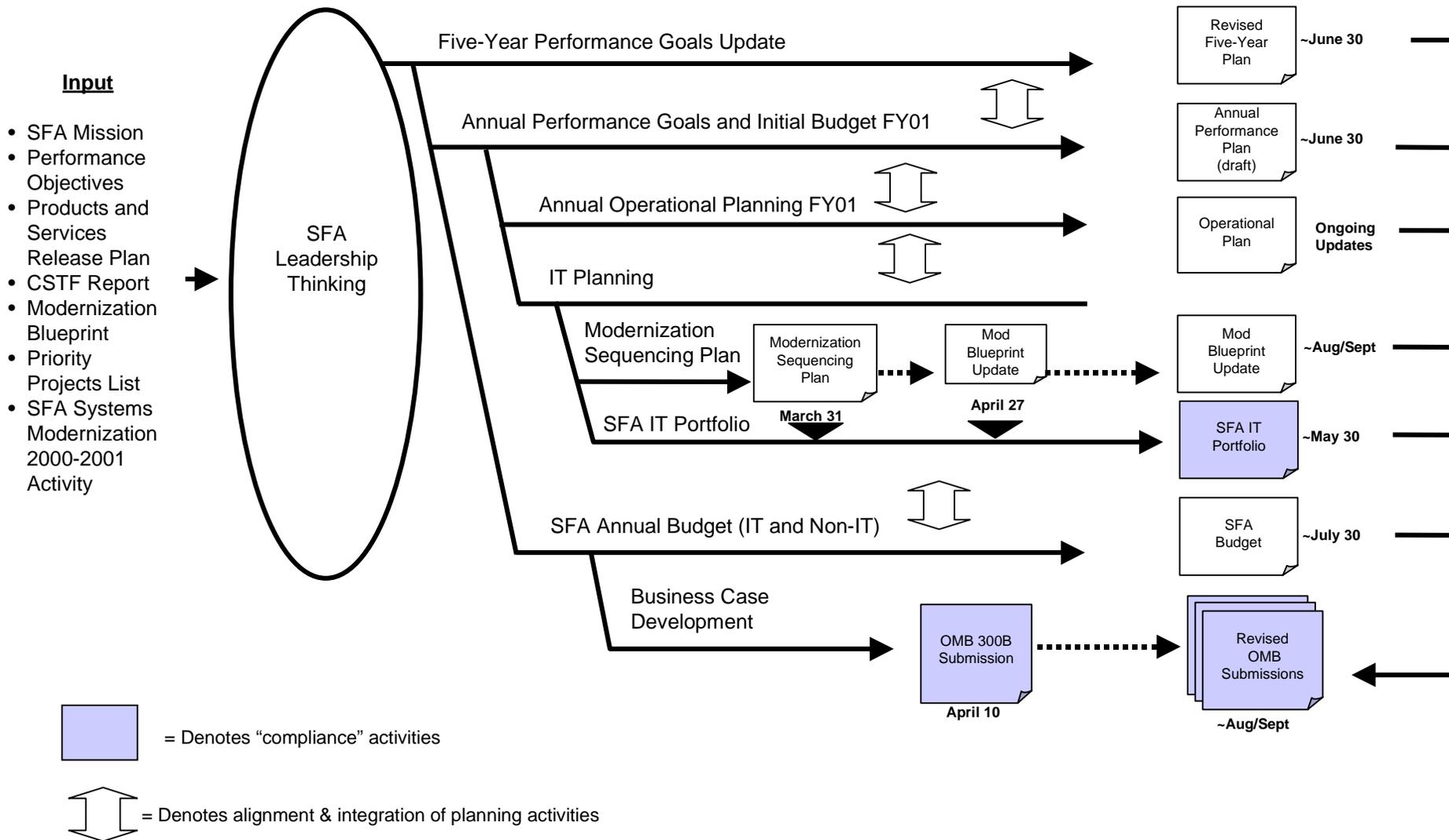
SFA Planning Vision



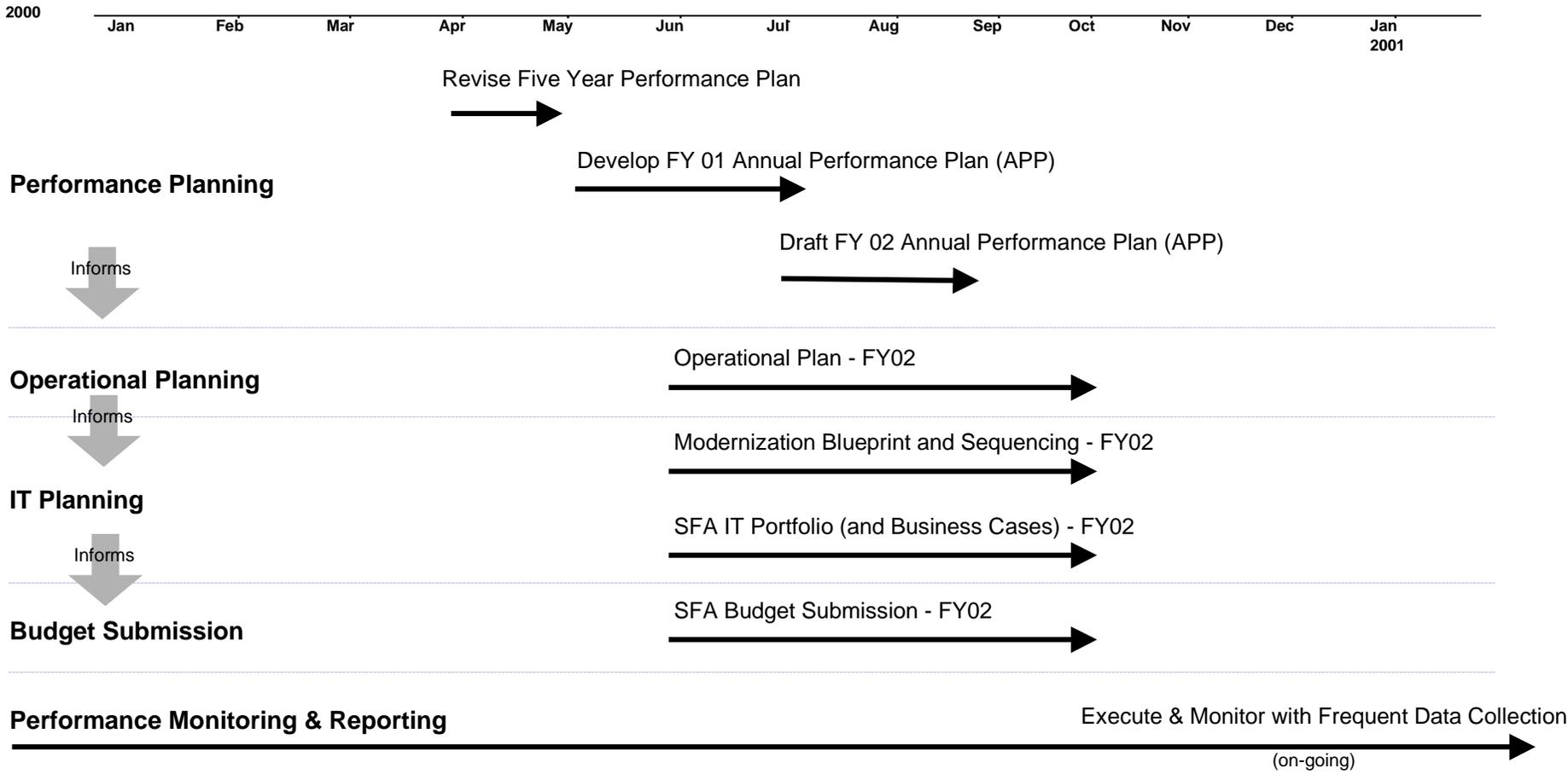
Federal Budget Timeline



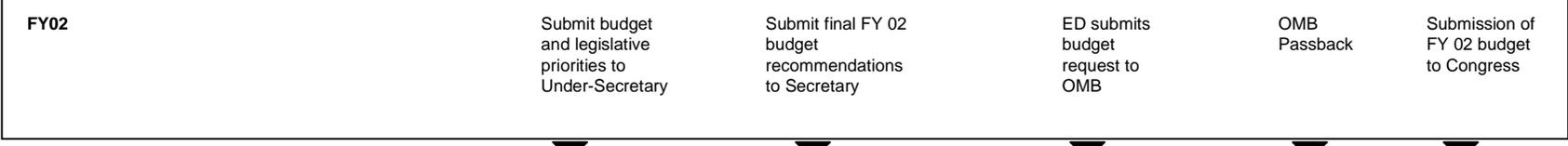
Proposed SFA Transition Action Plan



SFA Planning Reality for FY 01/02 Transition



Federal Budget Timeline



2000 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan 2001