



Patch Management Practice Development

FSA Development

Business Component/ Task	Comments	Priority*	Status
Automation Case Presentation		1	WIP
Graphical flow of preparation for deployment		1	WIP
Graphical Persuasion	Screen shots from PatchLink/SecureInfo	1	Gained access to PL demo site 4/9
Speak to Mike Felnik	Learn more about VDC. Personally first or set up formal presentation?	1	
Get names of other key FSA players	From Brian	2	
Get names of Big Ed Management	Need list of Meet them. What about IG?	3	
Research any contact by other ED program offices w/ Patchlink or SecureInfo	Get info from Bob H. (PL) and Jim S. (SI)	2	
Work w/ Srini/Bob towards inventory	Including understanding/sampling existing PM efforts. Bob suggested there may be a scanning utility that exists	1	
Draft Policy	Outline and Diagram first	2	
Requirements Development	Consistent with Policy	2	
Speak to Ted Heazlit w/ USDA	PatchLink customer	1	
Discuss alternative VulnDB/Asset Discovery/Monitoring/Reporting and Workflow Idea		1	
Define objective of this office	Prepare vendor independent conceptual design of automated system	1	

* Priority: 1 = Highest – 3 = Lowest



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Business Development

Business Component / Task	Comments	Priority*	Status
		1	
Speak to Ted Heazlit w/ USDA		1	
Speak to other PatchLink customers	NIST, VA , Treasury FMS		
Do demo of SecureInfo/BigFix		1	Waiting on Swinney to set up
Do Demo of PatchLink	Received access	1	
Train on PatchLink	Possibly offered here in DC soon	2	
Meet w/ Amit Yoran		1	
Call Ken Davanski	See Brian first	2	
Get ball rolling on Patchlink partnership w/ Alex	Master License? More details of Lockheed Martin arrangement needed	3	
Symantec	Begin developing relationships – They will likely be a player through acquisition.	3	
Call Matt Miller	Find out what's going on at other BE sites	1	
Contact other agencies re: PM initiatives	DHS (FEMA) , Main Justice, Interior, FDIC,		
Write White Paper	Compliance, Politics, Need for solution provider not just buying shrink-wrap.	2	
Define Solution	PM Policy, C&A/Regulation configuration expertise, etc.		
Write Business Plan	Profit margin on product, professional services/consulting estimates broken into program development, integration/implementation, and maintenance.		
Define/Design marketing approach	Work w/ Brian/Matt/BE marketing people?	3	
Find out who commissioned NIST Patch Recommendations			

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