

DRAFT - Stakeholder Analysis

Objective

The objective of stakeholder analysis is to identify the internal and external stakeholders in the training project. By understanding the characteristics of each stakeholder group, you can more effectively plan a communication strategy that meets the individual needs of each group.

Definitions

Stakeholder Group	Internal and external groups who have a stake in the success or failure of the project
Understanding	The level of understanding the group has for the project objectives, scope and benefits (High, medium, or low?)
Support	The level of support the group provides for the project (High, medium, or low?)
Influence	The level of influence the group has on the project process and outcome. This can be thought of as the ability to affect the project, whether based on responsibility or authority. For some stakeholder groups, influence may be tactical (e.g. the project team). For others, influence may be strategic (e.g. customers don't affect the day-to-day project, but their values drive the long-term objectives) (High, medium, or low?)
Communication Needs	<p>What project information does the stakeholder group need or want? Some key areas: Scope, Process, System Quality, Value, Functionality, or Technical (<i>see definitions below</i>)</p> <p>How is the communication delivered to the stakeholder?</p> <p>How often does the stakeholder group need to receive project communication?</p>
Scope	Project scope, objectives and benefits
Project Management	Information regarding the status of deliverables, issues, schedule, budget and cost
Content	Detailed training content and tasks addressed