

## **Quotes from Pilot Team Lead's during Phase II**

“I’ll be there! I’m even willing to put in overtime for this initiative. It’s worth it.”

“I understand that workplans are a change for us.

If next year all our teams are using them and reporting status, it really will change the way we work.”

“Having a milestone chart is one of the few ways I can get these high level executives to focus for a minute on what we need to do.”

“Our team is good at figuring out what we need to do at the beginning of each morning. I can see how having a workplan would really help for a large scale project.”

“That’s it? You mean that’s all I have to do? I don’t have to write a 3 paragraph email to all those people trying to explain the issue? This is so easy.”