

Performance Consultant draft “assignments”

FSAU

Channel / Unit	Lead	Performance Consultant	“Adjunct Faculty”
Schools	Midge	Dwayne / Pennie	
Students	Bill	Bill	
Financial Partners		(Anne Eckman)	Lorraine (PSG)
CFO	Tim	Chuck	
CIO	Beth	Beth	Pam Wadsworth Mike Rockis
Analysis	Stephen / Sarah	Stephen	
Ombudsman	Stephen	Stephen	
Communications	Anne E.	Anne E.	Lisa Cain
Contracts	Art	Art	
Human Resources	Tony	Tony	Linda Leary
Modernization			Howard (Accenture)
At Large	Anne Vicki Anita	Bill Dwayne Stephen	

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Initial conversation

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Needs assessment

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- Channel / Unit Representative
- Accenture
- PSG

While all FSAU staff members serve as **points of contact** who share opportunities with performance consultants, there some who perform specific roles:

- **Leads** serve as contacts to channels and units. Through existing relationships, they identify areas for performance development or field requests for products/services.
- **Performance consultants** conduct needs assessments, determine approaches, and broker solutions for the customer.
- **“Adjunct Faculty”** denotes representatives from channels, units, or operating partners who serve as resources for requests or performance needs.